

## Message Text

UNCLASSIFIED

PAGE 01 TEGUCI 02827 171748Z  
ACTION ARA-14

INFO OCT-01 ISO-00 EB-07 /022 W  
-----180358Z 117497 /15  
R 171552Z JUN 77  
FM AMEMBASSY TEGUCIGALPA  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 6948

UNCLAS TEGUCIGALPA 2827

E.O. 11652: N/A  
TAGS: BEXP, HO  
SUBJ: WTDR/FTI

REF: USDOC 10077

1. HONDURAS 2. CNTRY CODE: 215 3. SER. NO: 0098100
  4. CORPORACION COMERCIAL S.A. DE C.V.
  5. APARTADO POSTAL 207; PRIMERA AVENIDA 11-12 CALLE, COMAYAGUELA.
  6. TEGUCIGALPA, D.C., HONDURAS
  7. ESTABL: 1971 8. EMPL: 16 9. SIZE: (20-X) MEDIUM
  10. REPUTATION: (22-X) EXCELLENT
  11. SELLS ITS PRODUCTS IN HONDURAS AND OTHER CENTRAL AMERICAN COUNTRIES, EXCEPT EL SALVADOR.
  12. RPT. DATE: 06/77
  - 13A. 37111/135 IMP, RET, AND DIST OF PASSENGER CARS.
  - 13B. 36212/135 IMP, RET, AND DIST OF ELECTRIC MOTORS AND GENERATORS.
  - 13C. 34231/135 IMP, RET, AND DIST OF AUTO REPAIR TOOLS.
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- PAGE 02 TEGUCI 02827 171748Z
- 13D. 37141/135 IMP, RET, AND DIST OF AUTO PARTS AND ACCESSORIES.
  - 13E. 35419/2 AGT FOR PARTS AND ACCESSORIES FOR METAL CUTTING MACHINERY.
  14. CONTACT: FEDERICO MOTZ RIESS, TITLE: MANAGER
  15. CABLE: MOTZ 16. TELEX: NA 17. TEL: 226790

18. FINANCIAL REFS; BANCO ATLANTIDA, S.A., 7 AVE. 5 CALLE, TEGUCIGALPA.

19. TRADE REFS: BRIGGS & STRATTON CORP., P.O. BOX 702, 2711 NO. 13 ST., MILWAUKEE, WISC. 53201; GENERAL MOTORS CORP., GENERAL MOTOS BLDG., DETROIT, MICHIGAN 48202.

20. AGENCY REP. OF REGIE NAT. DH. U. RENAULT, FRANCE, FOR MOTOR VEHICLES AND PARTS, ACQUIRED 1974; MOTORENFABRIK HATZ GMBH, GERMANY FOR MOTORS AND PARTS, ACQUIRED 1975; KWIK-WAY INDUSTRIES INC., 500 57TH ST. MARION, IOWA 52302, FOR AUTO REPAIR TOOLS, ACQUIRED 1974; GENERAL MOTORS CORP., GM BUILDING, DETROIT, MICHIGAN 48202, FOR MOTORS AND PARTS, ACQUIRED 1975; FERROSTAAL IMPORT-EXPORT GMBH, HUYSSENNALLEE 22-30, 43 ESSEN, GERMANY, FOR MACHINERY, PARTS AND ACCESSORIES, ACQUIRED 1976.

21. THIS FIRM IS THE RENAULT CAR DEALER IN HONDURAS. THE FIRM HAS A BASIC CAPITAL OF 200,000 LEMPIRAS (US\$100,000); 1976 SALES WERE ABOUT \$500,000. THE FIRM'S MAJOR STOCKHOLDERS ARE FEDERICO MOTZ, HEINZ MOTZ, WALTER MOTZ Z., AND MARTINA CARON VDA. DE SCHULZ. FEDERICO MOTZ AND HIS BROTHERS HEINZ AND WALTER OWN AND OPERATE TWO OTHER COMPANIES, I.E. CORPORACION MAQUINARIA AND AUTOMOTORES, S.A. ALL LOCATED IN TEGUCIGALPA. THE FIRM'S FINANCES ARE SOUND AND OBLIGATIONS ARE MET PROMPTLY. THE POST CONSIDER THE SUBJECT AN EXCELLENT TRADE CONTACT FOR U.S. FIRMS.

22. PREPARED BY: H. CASTILLO, APPROVED BY: M. KROMHOUT.  
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BECKER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
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**Office:** ACTION ARA  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009